

# The Art and Science of Grant Writing

## Winning Strategies To Get More Money

Presented by

**US Government Grants**

Co- Sponsored by

**Alamo Resource Conservation & Development (RC&D) Area**

### Workshop Includes

- How to claim stimulus funding
- Why 50% of grant proposals fail
- How to develop good problem statements
- Five step process for program planning
- Private foundation & Corporate grants
- Evaluation methodology
- Individualized coaching for improvement
- Collaboration training
- Where to get new money
- Sample winning grant proposals
- Eleven key components of a proposal
- 28 items to have prepared in advance
- Federal, state & local govt. grants
- Fascinating case studies
- Grant Writing as a career
- Workbook and handouts

**Beverly Santicola** President and CEO of US Government Grants, is a national training consultant with expertise in grant administration, grant writing, nonprofit leadership, project management, and community development. Since 2001 she has trained more than 2,500 nonprofit organizations throughout the United States, including city, county, state and federal government agencies; schools, colleges and universities; hospitals and health care providers; churches, faith based organizations and other nonprofits. Santicola remains active in the field of grant administration and grant writing, working with a team of affiliates that have generated more than \$100 million in grants for their clients over the past eight years. For more info:

[www.us-government-grants.net](http://www.us-government-grants.net)

1-866-843-3493

### San Antonio Workshop

January 13-14, 2011

Wayland Baptist University

11550 IH 35 North, San Antonio, TX 78233

**\$299 Per Person**

*Workshop Begins at 9:00 am and Ends at 3:00 pm*

**Registration Information: Fax Registration: 1-713-960-0537, Mail to 2929 Buffalo Speedway, Suite 213, Houston, TX 77098**

Name: \_\_\_\_\_ Agency \_\_\_\_\_

Address: \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_, Zip \_\_\_\_\_, E-mail \_\_\_\_\_

Work Phone (\_\_\_\_) \_\_\_\_\_ Fax (\_\_\_\_) \_\_\_\_\_

**Payment Information:** Visa \_\_\_ MasterCard \_\_\_ Amex \_\_\_ Discover \_\_\_ Card Number \_\_\_\_\_

Expiration Date \_\_\_\_\_ Name on Card \_\_\_\_\_ Signature \_\_\_\_\_

Security Number on Back of Card or Front of Amex \_\_\_\_\_ Check \_\_\_ Money Order \_\_\_ Purchase Order \_\_\_\_\_

City of Workshop \_\_\_\_\_ Registration Fee: \$299 \_\_\_\_\_

Group Rate \$250 per person for 3 or more \_\_\_\_\_ x \$250 = \_\_\_\_\_.

Cancellation Policy: Your money will not be lost for cancellation. If you need to cancel for any reason call 1-713-840-1380 at least 2 days before the workshop and we will apply your registration fee to a future workshop in your choice of cities.